

Wisconsin State Championship Ringman Contest

Rules & Information

I. Contestant Criteria

1. Competition limited to the first 20 contestants who have met all criteria.
2. Must be registered for the conference in order to compete.
3. Must be a paid full or associate member of the WAA.
4. May be a WAA Board member and/or Ringman Contest Committee member.
5. Need not be a licensed Auctioneer.
6. Contestant is eligible to win both Ringman and Auctioneer Contest, if eligible.
7. Selects his/her own Auctioneer or may elect to use the appointed Auctioneer.
8. \$50 entry fee must be paid no later than two hours prior to the contest.
9. Contestant will ring for two items with no microphone in both the Preliminaries and the Finals.
10. All auction items will be supplied by the WAA.
11. Contestants will meet 30 minutes prior to the contest to draw for order of selling and instructions.
12. Must not have previously won the contest.
13. Winners will be announced following the contest.
14. Score sheets will be mailed to contestants within 10 days of contest.
15. Top Five will advance to the finals and ring at the State Auctioneer Contest at the State Fair in August.
16. Champion will be required to conduct a seminar at a WAA meeting within two years.
17. Champion will emcee the next contest.

II. Judging Criteria

1. Judges may be WAA members.
2. Judges must recuse themselves from judging any contestant with whom they have worked an auction.
3. Judges will evaluate contestants in five areas scoring as if a customer at an auction where the Ringman is working.

Preliminaries

1. Introduction, initial command, appearance, poise = Maximum 20 points
2. Body language, hand gestures, surveys crowd = Maximum 20 points
3. Communicates with Auctioneer and buyer = Maximum 30 points
4. Salesmanship, encourages the audience to bid; did bid reach a minimum \$50 and signals auctioneer to end bidding;
(*No extra credit for selling above \$50*); = Maximum 20 points
5. Judge desires to have Ringman work for him/her = Maximum 10 points
 - A. Contestants should not be disqualified for forgetting any of the judging criteria, only penalized.
 - B. Score sheets will be retrieved by the contest committee and tallied by the committee.
 - C. The low score shall be considered only to break a tie.
 - D. Each contestant will ring for 2 items from the floor without a microphone.

Finals

1. Introduction, initial command, appearance, poise, substance of response to question = Maximum 20 points
2. Body language, hand gestures, surveys crowd = Maximum 20 points
3. Communicates with Auctioneer and buyer = Maximum 30 points
4. Salesmanship, encourages the audience to bid; did bid reach a minimum \$50 and signals auctioneer to end bidding;
(*No extra credit for selling above \$50*) = Maximum 20 points
6. Judge desires to have Ringman work for him/her = Maximum 10 points

III. Awards

1st Place—Champion receives one year's WAA membership dues, a ring and entry into the following International Ringman Contest at NAA Conference & Show.

2nd Place—Reserve champion receives one year's WAA membership dues.

Top Five Finalists receive admission and parking for the State Fair to ring for the Auctioneer Championship.

All Contestants receive a participation medal.